

# Ratio Exchange

## Source Quicker, Solve Faster



2 Million  
Companies



40 Million  
Awards



30,000  
Opportunities



7 Million  
Patents



4 million  
Grants



180,000  
SBIR/STTRs



100,000  
Innovations



600,000  
Investments

The Ratio Exchange is a Sourcing Platform that allows organizations to find companies and capabilities to solve problems, challenges, and needs.

### Source Quicker

Finding companies and capabilities is a complex, expensive and time-consuming process. Sustaining this process is even harder as new companies, products, and technologies are being created every day while we sleep.

The Ratio Exchange solves these challenges by providing organizations with a Sourcing marketplace that is always on, and constantly growing every day.

### Solve Faster

Solving a problem or challenge is not one dimensional. Today's solutions can come from multiple channels, unmined intellectual property, lab and university inventions, or adjacent use cases and implementation models. Organizational sourcing processes are not fast enough or equipped to engage the market at scale.

The Ratio Exchange is an always on sourcing marketplace that enables the discovery and exploration of options and market capabilities.

### Sourcing Marketplace

The Ratio Exchange is constantly sourcing and integrating data from multiple channels to help you find the needle in the haystack. Our data lake is growing every day and is comprised of companies, products & services, investors, patents, grants, people, universities, national labs, contract awards and national and global innovations.

### Sourcing Tools

The Ratio Exchange includes multiple tools to help you manage sourcing activities. Launch Sourcing Projects, create and manage Sourcing Catalogs, save Companies to Portfolios, one-click Contact List creation, Market Reports, Challenge and Needs manager, collaboration and sharing tools, and many, many more.

### Smart Sourcing

Let the Ratio Exchange do the heavy lifting for you. Use Auto and Smart sourcing tools to quickly scan dozens of sourcing channels to find companies who can solve your challenges, problems or needs. Then, dive deep into Company profiles and experience sets to validate skills and capabilities.

### Sourcing Green Fields

Brokers, Regional Development Authorities, Incubators, Accelerators, Economic Development Councils, and many others. The Ratio Exchange actively seeks and signs partnerships with "Green Field" organizations who have direct access and intimacy with local companies, products and services that get posted to the Ratio Exchange.

### Market Research

2 million Company profiles, 45 million Federal Contracts, 4 million Grants, 7 million Patents, 100k SBIR/STTRs and thousands of other records. Search from multiple dimensions to make market research a snap.

and much, much more

## Ratio Exchange Apps

The Ratio Exchange Supply-Side version comes prebuilt with multiple Apps that allow you to find and analyze information from dozens of lenses and viewpoints.



### Company Marketplace

Search over 2 million companies by name, capability, or business type, analyze a company profile from multiple dimensions.



### Sourcing & Scouting

Quickly find and filter companies, capabilities and experience from multiple sourcing channels and content sources.



### Sourcing Catalog

Manage and maintain a catalog of products, services, or other assets that can be shared with users to accelerate discovery.



### National Lab Innovations

Find new products, technologies, and innovations that are being created by the Federal Government's National Labs.



### University Innovations

Search and discover over 30,000 new products, technologies, and innovations from Colleges and Universities.



### Federal Awards

Search over 40 million Federal contract awards, Grants, and SBIR's by Agency, State, Keyword and many more filters.



### Patents

Search over 7 million Patents by company name or patent capability.



### Market Reports

Create and analyze custom Market Reports that segment the Federal Market by buyers, capabilities, competitors and more.



### Global Innovations

Discover new innovations that are being created internationally.



### Challenge & Needs Manager

Manage and broadcast Challenges through the Exchange, search, and source companies to solve problems.



### Buying Patterns

Create and analyze Federal buying patterns by topic areas, see trends by large and small businesses and socio-economic types.



### Investments & Investors

Analyze what VCs, CVC's and other investors are buying, see the complete investing history of companies and valuations.



### Talent Finder

Search over 2 million people by name, company, title, or market, get contact information and discover prior work experience.



### Insights & Reports

Get insights and perspectives from Exchange Analysts who are constantly discovering and publishing trends, patterns, and findings.



### Company Portfolios

Create and manage Company Portfolios, add, and remove companies to portfolios, compare performance.



### Resource Library

A library of resources, reports, and tools to allow you to better leverage the Exchange and find, source, solve, and drive change.



### Socio-Economic Analyzer

Analyze the entire Federal Socio-Economic market, find companies by type, state, city, and trend their Federal awards.



### Partner Finder

Search for Partners by capability, state, business type, certifications, where they are delivering services, and more filters.



### Contract Vehicles

Analyze government contract vehicles to determine awardees, buyers, subcontractors, and expiring contracts.



### Collaboration Tools

Communicate with people in your company through messaging, groups, or other collaborative features.



### Communities of Interest

Interact with members in private, invitation only, or public communities of interest by market, capability, sector, or any topic.



### Alerts & Notifications

Setup notifications that email you when new opportunities are matched to you, or recent awards or company updates that you are interested in.